



FREE **The Los Angeles Clinic**

*Dedicated to providing
free health care and human
services since 1967*

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In Memoriam

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Mary L. Rainwater, L.C.S.W.

May 16, 1996

To Whom It May Concern:

I am pleased to offer this letter of support for Allison Sampson. The Los Angeles Free Clinic is a nonprofit organization which provides free medical and social services to poor and working poor individuals and families from all over Los Angeles County. Allison has been assisting the Clinic with a number of complex, executive level projects for several months. Without exception, she has successfully executed each of those projects.

One of the areas she has assisted the Clinic with has been the development department. In that capacity, Allison not only managed the department on a day-to-day basis while we were without a director of development, she also oversaw the recruitment and launching of a major fundraising campaign consultancy project and identified temporary staff for the department. She also initiated several first time ever activities for the Clinic, including a training for board members on how to ask for money and an incredibly successful donor recognition event.

Another project that she led for the Clinic was the annual retreat of the board of directors. At that retreat, issues central to the mission of the clinic were re-evaluated and debated. Allison did an excellent job of facilitating very difficult and highly emotionally charged discussions and guided the board through a decision making process to resolutions for action that would not have been possible without her presence. She has also been instrumental in providing guidance and strategy for me as the executive of the corporation.

Allison Sampson is, without a doubt, the most productive, ethical and dedicated consultant I have ever had the opportunity to work with in my career. I was particularly impressed with her ability to grasp the broad, complex nature of the infrastructure of the Clinic in a short period of time and then integrate it so effectively into her work for us. She truly devotes herself to her client, yet, she consistently builds the capacity of her client so that they are not inappropriately dependent upon her as a

Reply to:

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- Hollywood Center, 6043 Hollywood Blvd., Los Angeles, CA 90028-5459
Tel: (213) 462-8632 Appt. (213) 462-4158 Fax (213) 462-6731
- HIV Day Program, 621 N. San Vicente Blvd., West Hollywood, CA 90069
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consultant. That is also most unusual for a consultant and speaks to her high degree of integrity and professionalism.

In summary, I recommend Allison Sampson without reservation and indeed have already referred her to many of my colleagues. It has been a pleasure and a privilege to work with her and she has been a mentor for me in many ways; increasing my own professionalism. She leaves the Clinic in a strong position; a direct result of her interventions and efforts for which we are very grateful.

Please feel free to contact me if you have any questions or would like further information.

Sincerely,

A handwritten signature in cursive script, reading "Mary Rainwater". The signature is written in black ink and is positioned above the typed name.

Mary L. Rainwater, L.C.S.W.
Executive Director

MLR:kk