



June 2003

To Whom It May Concern:

I am very pleased to recommend Allison Sampson as an organizational consultant with extensive experience and a broad array of well honed skills.

South Bay Family Healthcare Center is a nonprofit agency that provides health care services to low income and uninsured residents of Los Angeles County. The organization has evolved since its foundation in 1969 as a small free clinic into a complex agency with multiple sites. During a difficult transition phase, we were functioning without development department leadership. Allison was recruited to assist me in creating a fundraising assessment, a development system and communications analysis, and to activate a new group of fundraising volunteers. I was immediately impressed with her ability to grasp not only the overall picture of the organization and its needs, but to identify key elements that would be essential to our success.

Allison plunged in with a high degree of energy and moved the project forward swiftly. She was flexible and worked with me to appropriately adjust scope and activities as our funding was delayed. Her dedication and attention to detail was impressive.

With the recommendations and tools provided by Allison we are now able to establish an effectual fundraising department, with systems that are integrated into every division of the agency, and that can effectively support the mission and vision of South Bay Family Healthcare Center. It was a pleasure to work with Allison, and I recommend her highly, without reservation. With her experience, professionalism, and integrity, she is a valuable asset for any program or organization. If you have any questions or would like further information, please do not hesitate to give me a call.

Sincerely,

Jann Hamilton Lee, M.H.A.  
President/Chief Executive Officer

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