

August 4, 2010

To Whom It May Concern:

This letter is my personal recommendation for Ms. Allison Sampson. Ms. Sampson served as Interim Chief Operating Officer (COO) for T.H.E. Clinic, Inc. from December 20, 2009 through February 15, 2010 and while with us did an outstanding job.

As the new Chief Executive Officer coming into an organization in need of restructuring, I was confronted with many challenges. The outgoing COO had recently resigned leaving the operational infrastructure functional but suboptimal. Allison stepped in, quickly assessed the situation, and helped me as I began to put my transitional leadership team into place.

The fact that Allison was able to quickly grasp concepts common to the community clinic world in such a short period of time is truly a testament to her consummate skill and innate business acumen. Besides being a pleasure to work with, Allison is a take-charge person who is able to present creative ideas and translate them into workable solutions within any given corporate culture.

Ms. Sampson had many achievements during her brief time at T.H.E. Clinic including:

- ➤ Researching and connecting with the Program Officer at the California Wellness Foundation leading to the successful granting of \$150,000 in support of T.H.E.'s community health educators and outreach program;
- ➤ Working with an interdepartmental team to form a Workflow Improvement Committee designed to enhance the patient and staff experience alike at the clinic;
- > Supporting the then Director of Information Systems in the initial stages of the organization's electronic health records system, making recommendations which led to the promotion of the Director to Chief Information Officer based on performance;
- ➤ Identifying an excellent development consultant to work with Executive Leadership on structuring a fundraising process for the organization the first time in its 35-year history;
- ➤ Working to close the gap of patient experience deficits such as prolonged wait times before seeing a provider wait times were reduced from just over three hours down to 90 minutes;

- ➤ Helping the Chief Executive Officer identify areas for enhancement with the Board of Directors three Board Members termed out or resigned to clear the way for a more cohesive and energizing Board of Directors in full compliance with federal guidelines; and
- ➤ Re-energizing the stagnant organizational website working with the Director of Marketing to begin the process of using this key tool to attract new patients and raise the organizational profile.

I whole heartedly recommend Allison for any organization lucky enough to have her. She is a tremendously talented individual and will take any enterprise to the next level of success with grace and studied expertise.

Sincerely,

Risë K. Phillips MPH, MBA Chief Executive Officer